Dear Supporters,

When you donate to United Way, you’re not just helping “someone in need.” You help a child stay warm on her way to school. You fill her belly with nutritious food so she can fill her mind with knowledge. You help parents buy a home in a safe neighborhood with good schools—so their kids can have a better life than they did. You enable a young mother to open her first checking account and learn to manage a budget. By extension, you help her children learn financial literacy. What you do is even bigger than all this. You fuel a cycle of help and hope for our entire community.

What we give comes back. When we help our struggling neighbors, we improve the economic growth of our area. We keep health insurance premiums in check. Our children do better in school. When you give someone a hand up, it contributes to a vibrant community where ALL families can thrive—and that is “the why” behind what we do.

Every day we fuel 20 local programs that provide critical services to more than 100,000 Lake County residents. We strengthen local non-profits through coaching, training, and education. We connect residents in crisis to local resources through the 2-1-1 hotline. We engage grassroots leaders and expand their reach. Our mission is to improve lives by mobilizing the caring power of our communities to advance the common good. We believe that thriving communities begin with thriving families. The harsh truth is that one in four hardworking families in Lake County is on the edge of survival. They can’t seem to make ends meet, despite their best efforts. They struggle to afford healthy food, quality childcare, safe housing, and more. We’re working to change that.

We believe that all hardworking families deserve stability, opportunity, a high quality of life, and hope for the future. We believe one setback should not sink a family into financial ruin. We know every family deserves their fair shake at the American Dream, so we work for equality and justice in our community. We believe people should have a safety net and a support system so they can get ahead, not just get by.

We also believe that we’re all in this together. Helping our struggling families should be a community effort. Your investment in United Way makes you a part of the solution.

Thank you for your continued support. Together, we can make a difference for families in our community!

Sincerely,

Matt Saltanvoitz
Chair
LAUW Board of Trustees
Fighting for Struggling Working Families

Building stronger families in our community!

Fighting for Children in Crisis

Helping children reach their full potential!

Fighting for Seniors in Need

Ensuring our seniors receive care and support!
Those who know me know that the “why” is really important in anything I do.

There are so many families out there, who are working so very hard, that are employed, but that are ALICE - Asset Limited Income Constrained Yet Employed. And they do their very best. They work as hard as they can, as hard as they know how to. But there are just theses roadblocks and obstacles in the way. Centier and LAUW does a really good job of trying to do that. That organization removes these obstacles.

Anthony Contrucci
Centier Bank’s Vice-President of Community Relations and Business Development
Lake Area United Way is the proud recipient of the 2016 “Rising Star” Community Impact Award! Indiana Association of United Ways honors one United Way each year, recognizing outstanding implementation of the new Community Impact business model.

Lake Area United Way launched the United for Families Network, a coalition of nonprofits, service providers, churches, and government entities that provide services to struggling working families. United for Families Network build bridges between sectors to maximize community resources to best serve struggling working families.

Lake Area United Way forms Real.Strong.Girls., an affinity group for women who are passionate about helping young girls reach their full potential. Real.Strong.Girls. Held fundraisers and granted $5,000 to Girls on the Run, a local nonprofit, that inspires girls to be joyful, healthy, and confident.

In November, Kenneth J. Allen Law Group partnered with Lake Area United Way to bring hope to Struggling Working Families during the Thanksgiving holiday. Together, we provided more than 600 struggling working families with a Thanksgiving food box that included a turkey, sides, and an apple pie.

Lake Area United Way’s inaugural STAR awards recognized more than twenty-five community volunteers whom exemplified a heart of service by giving of their time and meeting the needs of local churches and nonprofit organizations.

Santa’s Workshop for Struggling Working Families was a new effort of Lake Area United Way to bring holiday cheer to families in need. Families enjoyed lunch with Santa and Mrs. Claus, made holiday themed arts and crafts, and parents visited Santa’s Workshop and received gifts to put under the tree for their children.
FINANCIAL SUMMARY FOR FISCAL YEAR ENDING 12/31/16

TOTAL REVENUES

$3,622,498

EXPENSES

Program Investment and Services $3,256,054
Fundraising $345,443
Management & General $480,559
Total Expenses $4,082,056
Revenues Less Expenses ($459,558)

ASSETS & LIABILITIES

Total Assets $1,718,775
Total Liabilities $1,331,999
Total Net Assets (Fund Balances) $386,776
LAKE AREA UNITED WAY 2016
BOARD OF TRUSTEES

Richard Cioni
Market President NWI
BMO Harris Bank

Denise Conlon
Manager, Billing Exceptions / Cash Processing / Meter Processing NIPSCO

Thomas Dabertin
Owner
Shared Resource Solutions

Marijo Dluzak
President & Founder Dluzak & Associates, Inc.

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Michael Jasaitis
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Chancellor Thomas Keon
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Vice Chancellor
Ivy Tech Community College

Evelyn Morrison
Marketing & Corporate Communications MGR. Methodist Hospital

Dan Murchek
Lake County Sheriff Department

Matt Saltanovitz, Secretary – Board of Trustees, Chair – Director, Northwest Region
Indiana Economic Development Corp.

Marisa Smoljan
McMahon & Associates

Allen M. Spajer
Mark E. Tade
Director, Employee Relations
US Steel Corporation – Gary Works

Michaline Tomich
Owner Mixdesign, Inc.

Christopher White
Publisher
The Times Media Company

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Northwest Indiana Regional Development Authority

Bishop Hying
Catholic Diocese of Gary

Brandi Adams
Relationship Manager

Lisa Daugherty
President/CEO

Evelyn Harris
Resource Development Associate

Erin Meisner
Relationship Manager

Mariann Munro
Director of Financial Accounting & Human Resources

Megan Sikes
Community Engagement Manager

Joe Stephen
Vice President, Finance & Administration

Luis Tovar
AFL – CIO Community Services Liaison

Angie Williams
Director of Community Impact
Lake Area United Way invested in 17 local programs that deliver services to residents of Lake County in the areas of Education, Financial Stability, and Health.

<table>
<thead>
<tr>
<th>Program</th>
<th>Agency Partner</th>
</tr>
</thead>
<tbody>
<tr>
<td>Before &amp; After School Care</td>
<td>Crossroads YMCA</td>
</tr>
<tr>
<td>Child Care for Special Needs Children</td>
<td>Tradewinds Services, Inc.</td>
</tr>
<tr>
<td>Counseling</td>
<td>Catholic Family Services</td>
</tr>
<tr>
<td>Deaf Services</td>
<td>Tradewinds Services, Inc.</td>
</tr>
<tr>
<td>Financial Stability</td>
<td>Urban League of Northwest Indiana</td>
</tr>
<tr>
<td>Girl Space</td>
<td>Girl Scouts of Greater Chicago &amp; NWI</td>
</tr>
<tr>
<td>Legal Aid</td>
<td>Indiana Legal Services</td>
</tr>
<tr>
<td>Neighborhood Building Program</td>
<td>Gary Neighborhood Services</td>
</tr>
<tr>
<td>Parents as Teachers</td>
<td>Early Learning Partnership</td>
</tr>
<tr>
<td>Parents as Teachers</td>
<td>Mental Health America</td>
</tr>
<tr>
<td>Safe Place</td>
<td>Crisis Center, Inc.</td>
</tr>
<tr>
<td>School Age Childcare</td>
<td>Hobart Family YMCA</td>
</tr>
<tr>
<td>ScoutReach</td>
<td>Boy Scouts of America</td>
</tr>
<tr>
<td>Teen Court</td>
<td>Crisis Center, Inc.</td>
</tr>
<tr>
<td>Yes We Can! Youth Program</td>
<td>YWCA of Northwest Indiana</td>
</tr>
<tr>
<td>Youth Development</td>
<td>Boys &amp; Girls Club of Northwest Indiana</td>
</tr>
</tbody>
</table>

Lake Area United Way
**BASIC NEEDS Providers** | Lake Area United Way strives to support local programs that aid our neighbors in crisis by providing critical services such as food, shelter, clothing and utility assistance.

<table>
<thead>
<tr>
<th>Program</th>
<th>Agency Partner</th>
</tr>
</thead>
<tbody>
<tr>
<td>Capes House</td>
<td>Greater Hammond Community Services</td>
</tr>
<tr>
<td>Comprehensive Emergency Services</td>
<td>Catholic Family Services</td>
</tr>
<tr>
<td>Comprehensive Emergency Services</td>
<td>The Salvation Army</td>
</tr>
<tr>
<td>Disaster Relief Services</td>
<td>American Red Cross</td>
</tr>
<tr>
<td>Home Delivered Meals</td>
<td>Meals on Wheels of Northwest Indiana</td>
</tr>
<tr>
<td>Domestic Violence Shelter</td>
<td>Caring Place</td>
</tr>
<tr>
<td>Domestic Violence Shelter</td>
<td>Haven House</td>
</tr>
<tr>
<td>Domestic Violence Shelter</td>
<td>St. Jude House</td>
</tr>
<tr>
<td>Food Pantry</td>
<td>Greater Hammond Community Services</td>
</tr>
</tbody>
</table>
Lake Area United Way is proud to partner with more than 300 corporate citizens that are committed to our mission of improving lives by mobilizing the caring power of our community. The Top 25 Corporate Citizens exemplify their generosity through corporate and employee gifts, workplace special events, sponsorships and employee volunteerism.

1. ArcelorMittal
2. BP Whiting Refinery
3. Dyer Construction
4. US Steel
5. UPS
6. TIMES Media Company
7. NIPSCO
8. AT & T
9. Luke Oil
10. IBEW #697
11. Strack and Van Til
12. Cargill
13. Enbridge Energy
14. Centier Bank
15. First Merchants Bank
16. St. Catherine’s Hospital
17. St. Mary Medical Center
18. ITW
19. Kreig DeVault, LLP
20. BMO Harris Bank
21. Lake County Public Library
22. Meijer
23. Purdue University Northwest
24. Fifth Third Bank
25. Northwest Indiana Community Action
The Vanguard is a group of like-minded individuals in our community who make great things happen with an annual leadership gift of at least $1,000 to Lake Area United Way. When you join the Vanguard, you join a group of people leading the way to improved lives in Lake County. Together with others, the Vanguard helps build strong, sustainable communities by advancing education, financial stability, and health.

Vanguard members also enjoy Breakfast with the Vanguard events hosted by local community leaders as well as Vanguard After-Hours social events.

To join the Vanguard, contact Angie Williams at awilliams@lauw.org
van·guard (noun) [van-gärd]

VANGUARD ROSTER

Mike and Brandi Adams
James M Augustyn
Stefanie Bakajza
Ruby D. Bakhouche
Brad Barth
Mitzi Appling Beebe
Ruth Best
Sharon Blood
James E. Bradley
John L. Brett
Frederick Brown
Roy A. Brown
Scott G. Brum
Steven R. Carlson
Wendell L. Carter
David W. Cebulski
Richard Cioni
Dale S. Clapp
Brian L. Cloutier
John and Kathleen Companik
Charles and Denise Conlon
Timothy P. Cottingham
Irvin L. Cross
Lisa M. Daugherty
Marijo Dluzak
Preston Avery Dunham
Robert Early
Eric Escamilla
Tristan J. Facer
Rev. Dr. Leroy Fassett
William Festa
Karen Freeman-Wilson
Michael Freeze, Jr.
Mitch and Chris Gaffigan
John Gauderman
Michael J. Godsen
Jon Gold
George Golston
Barbara Graegin
Michael P. Griffith
Ramon Guerrero
Alberto Guzman
Alexander W. Halstead
Charles T. Hansotte
Thomas L. Hargrove
Dr. Kimberly-Joy Harris
A. Christine Heinz-McCarty
Robert Heisse
Mark Hunter
Edward Thompson
John Janicich
Michael Jasaitis
John G. Johnson
Thomas Paul Keilman
Lewis R. Kimberly
Scott L. Kinter
David Kirchhoff
John R. Knoepke
Dave and Mary Koester
Sue Kolby
Richard and Sylvia Komyatte
James D. Korb Family
Robert D. Krumwied
Michelle Layman
Kristin D. Marlow-Kellemen
Gayle P. Martinus
Jennifer Martisek
Richard and Shirley Matthews
Valerius L. McCully
Ryan McDonough
Michael Milasewski
Marlon R. Mitchell
Audra Mitmone
J. W. Moore
John and Cecile Morris
Terry Morrow
Robert Morton
David Moye
Marian Munro
John and Donna Muta
Kirsten and Kevin Napierala
Michael Nicolaou
Shahid A. Nisar
Gary Olund
Jeffrey Orr
Kevin J. O’Shea
Steve and Georgiann Pangere
James W. Peller
Daniel A. Plummer
Donald Porter
David A. Price
Ranganathan Ravi
Juan L. Rios
Jeanne Robbins
Arnold Robinson
Desila and Jim Rosetti
Thomas Ruffner
Matthew A. Saltanovitz
Kelli Schilling
Ben and Ann Schmid
Verne P. Seehausen
Elizabeth Sengupta
Jennifer Shoup
Dave and Rose Sikes
Dennis W. Slauson
Christina Sluga
Danielle Smith
Jeffery W. Smith
Jerron A. Smith
Timothy Smith
Marisa Smoljan
Peter J. Snarskis
Sheila Carrasquillo
Tom Sourlis and Susan Eleuterio
Al and Deborah Spajer
John Stargel
Joe and Nancy Stephan
Bill Sullivan
Mark and Cathy Tade
Edward Thompson
Kathleen Tobin
Jared and Michaline Tomich
George Twardowski
James P. Vadas
Virginia Vega
Michael L. Verbancic
Darren Viola
Chris and Laura White
Angie Williams
Donna Worst
Richard and Pamela Young
Donald J. Zentz
Sherri Ziller
Michael Zmierski
Michael W. Zweig